



# Join Our Team

## SOURCING EXECUTIVE INDONESIA

Location: Semarang, Indonesia

### COMPANY OVERVIEW

APP Timber was founded in 1998 and is the largest European-owned Asian-based supplier of legally sourced imported timber products. We focus on delivering added value in providing material and service solutions to wood-related industries.

With our headquarters in Shah Alam, Malaysia, we run sales operations in five key markets: China, Indonesia, Malaysia/Singapore, Thailand, and Vietnam. We also serve other growing markets in Southeast and Central Asia. Additionally, we have warehouses in Shah Alam, Malaysia, and Semarang, Indonesia. Furthermore, we export Asian-made products to Europe and the USA.

### Our VISION

"To be the trusted partner and customers' ultimate choice for legally sourced sustainable timber solutions."

### Our MISSION

"To provide excellent service to global partners and be the market leader in timber and service solutions."

### JOB DESCRIPTION

We are looking for a motivated and results-driven Sourcing Executive. In this role, you will manage sourcing Indonesian wood products for export to our overseas customers. Your tasks will include staying in touch with current suppliers, finding new suppliers, checking product quality, ensuring shipments are on time, and safeguarding compliance with EUDR regulations. You will also organize and accompany overseas buyers on visits to supplier factories.

To be successful in this job, you should be good at networking, understand industry trends, production processes, materials, and finishing techniques, and be creative in sourcing products to help grow our exports. Your work will help contribute to the company's success.

### JOB RESPONSIBILITIES

- Manage all activities related to export sourcing
- Regularly visit both existing and potential new suppliers across Indonesia
- Build and maintain strong relationships with local suppliers
- Handle technical aspects of production and product development, including reviewing samples and improving designs and quality
- Help negotiate prices and follow up on production schedules
- Ensure products meet overseas buyers' quality requirements
- Organise visits for overseas buyers to suppliers in Indonesia
- Provide regular reports to the Product Developer & Sourcing Manager
- Perform other tasks as needed

## REQUIREMENTS

- At least 5 years of experience in sourcing wood products
- Strong networking and communication skills
- Age 35 to 40 years
- Good spoken and written command of English and Bahasa Indonesia
- IT literate (Email, Excel, Word)

## WHAT DO WE OFFER?

- Competitive salary
- Team performance-related bonuses
- Attractive working environment, we believe in teamwork
- Five days work week

## WHY JOIN US?

APP Timber currently employs about 45 staff in five countries. We believe in focusing on personal engagement and training (in-house & external) and your further development initiatives. All colleagues work closely and harmoniously as a team and are proud of being part of the APP Timber family, comprising people from different cultures, countries, races, and religions, including staff from Malaysia, Indonesia, Thailand, Vietnam, Germany and the Netherlands. Together, we make APP Timber "a great place to work".

Visit [www.apptimber.com](http://www.apptimber.com) to learn more about our company, people, and work. Interested candidates should email their complete resume and a recent photo to [hr@apptimber.com](mailto:hr@apptimber.com).

## APP Timber Sdn Bhd

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