Dear customer,

**General Rate Increase**

In order to continue offering our broad portfolio of services and high level of reliability it will be necessary for us to implement a number of rate increases/restorations. We ask for your understanding and look forward to continuing to provide the service you have come to expect from Maersk Line.

**Far East Asia to West Africa**  
**Effective date:** 15 January 2013  
**Scope:** Far East Asia to West Africa (Angola, Benin, Burkina Faso, Cameroon, Cape Verde Island, Central African Republic, Chad, Congo, Democratic Republic of Congo, Equatorial Guinea, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Liberia, Mali, Mauritania, Niger, Nigeria, Sao Tome and Principe, Namibia, Senegal, Sierra Leone, Togo and Western Sahara)  
General Rate Increase: USD 150/300/300 per 20’/40’/40’ high cube dry

**Far East Asia to East Africa**  
**Effective date:** 15 January 2013  
**Scope:** Brunei, Cambodia, China, Hong Kong, Indonesia, Japan, Korea South, Laos, Macau, Malaysia, Mongolia, Myanmar (Burma), Nauru, Philippines, Singapore, Taiwan, Thailand, Timor Leste, Vietnam to Burundi, Kenya, Rwanda, South Sudan, Tanzania, Uganda (Exclude: Djibouti, Eritrea, Ethiopia, Somalia, Sudan)  
General rate increase: USD 150/300/300 per 20’/40’/40’HC for Dry cargo

**Far East Asia to the United States**  
**Effective date:** 15 January 2013  
**Transpacific to U.S. West Coast (Los Angeles, Long Beach, Oakland, Seattle, Dutch Harbor):**
- USD 480 per 20’ container
- USD 600 per 40’ STD
- USD 675 per 40’ high cube
- USD 760 per 45’ container

**Transpacific to U.S. East Coast (Newark, Norfolk, Savannah, Charleston, Miami):**
- USD 640 per 20’ container
- USD 800 per 40’ STD
- USD 900 per 40’ high cube
- USD 1015 per 45’ container

**Transpacific to U.S. Inland (IPI) via U.S. West Coast:**
- USD 640 per 20’ container
- USD 800 per 40’ STD
- USD 900 per 40’ high cube
- USD 1015 per 45’ container

Exact scope is as follows:
Far East (Brunei, Cambodia, China, Hong Kong, Indonesia, Japan, South Korea, Laos, Macau, Malaysia, Mongolia, Philippines, Singapore, Taiwan, Thailand, Timor Leste & Vietnam) to the United States

**Far East Asia to Australia**
Effective date: 15 January 2013
Scope: South East Asia (Singapore, Malaysia, Thailand, Indonesia, Philippines, Brunei, Vietnam, Cambodia, India, Pakistan, Sri Lanka and Bangladesh) to Australia
General rate increase: USD 200/400/400 per 20'/40'/40'HC for Dry cargo

**Far East Asia to New Zealand**
Effective date: 15 January 2013
Scope: Korea, China, Taiwan, Hong Kong, Singapore, Indonesia, Malaysia, Philippines, Thailand and Vietnam to New Zealand.
General rate increase: USD 200/400/400 per 20'/40'/40'HC for dry and reefer cargo

**Northern Europe and Mediterranean to all of Far East Asia (including Japan)**
Effective date: 1 February 2013
Scope: Northern Europe and Mediterranean to all of Far East Asia (including Japan)
General rate increase: USD125/TEU on all Dry cargo
For Syria, the GRI amount is EUR 100/TEU.

**Far East Asia to West Coast South America-Central America/Carribean**
Effective date: 15 January 2013
Scope: China, Hong Kong, Indonesia, Japan, Korea, South, Malaysia, Philippines, Singapore, Thailand, Vietnam, Cambodia and Taiwan to Dominican Republic, Haiti, Jamaica, Panama, Trinidad & Tobago, Venezuela, Columbia (Santa Marta, CO, Baranquilla, CO, Cartagena, CO).
General rate increase: USD 700/1000/1000 per 20/40/40H for Dry Cargo.

Scope: China, Hong Kong, Indonesia, Japan, Korea, South, Malaysia, Philippines, Singapore, Thailand, Vietnam, Cambodia and Taiwan to Cuba.
General rate increase: EUR 550/790/790 per 20/40/40H for Dry Cargo.

Effective date: 19 January 2013
Scope: China, Hong Kong, Indonesia, Japan, Korea, South, Malaysia, Philippines, Singapore, Thailand, Vietnam, Cambodia and Taiwan to Puerto Rico
General rate increase: USD 700/1000/1000 per 20/40/40H for Dry Cargo.
Peak Season Surcharge

Far East Asia to Northern Europe and Mediterranean
Maersk Line will be implementing a Peak Season Surcharge (PSS) of USD350/TEU on all Dry cargo, effective from 10 January 2013.

Scope: Peak Season Surcharge will apply to all Dry cargo moving from all Far East Asia (Including Japan) to all Northern European and Mediterranean destinations.

For Syria, The PSS amount is EUR 275/TEU

Should you have further queries, please feel free to contact your local Maersk Line representative.

General Announcement

Change of Contact Point in Finance Department
As part of Maersk's standardization initiative for 2013, we are currently re-organizing to serve you better. In this regard, effective 28 February 2013, all transactions and queries to your account will be handled by the following:

- Collections and Statements for Maersk Line - Aileen Vera De Padua Vargas.
- Collections and Statements for Safmarine customers - Aileen Vera De Padua Vargas and Teresa Ferrer Mendoza
- Collections and Statements for MCC - Bagasbas, Ma Franchesca Baltazar

To ensure a smooth transition, your new contact person will be in touch with you soon, to introduce themselves to you personally.

Making surcharges simpler for you
Maersk Line is pleased to announce the beginning of the end of surcharge complexity. During 2013, Maersk Line will carry out a phased approach to simplify its surcharge structure, making it easier for all parties to deal with quotes, contracts and invoices. The final surcharge structure, which we expect to achieve by mid-2013, will have fewer and more transparent charges and help us better define the agreed service level. This initiative is not about adding cost, but making the cost of a container shipment easier to understand and evaluate.

Click here to read more.